Mortlake Fire Company

Ambulance Budget Presentation March 27, 2024

Mortlake Fund Balances - February 2024

Bank Hometown Checking	69,488.46
Bank Hometown Money Market	120,534.72
Pacific Life Annuity	72,233.73
Jewett City 5.5 Month CD	151,750.05
Jewett City 7.0 Month CD	25,040.61
JC 3 year CD	4,369.20
JC 17 Month CD	12,647.81
Total	456,064.58
Less Memorial Fund (Memorial Donations)	40,530.41
Prepaid Town operating funds	9,542.00
Prepaid Town safety funds	2,564.00
Less Firemen's Fund	21,387.03
Less Ambulance Fund	30,000.00
Net Firemen's Fund	(8,612.97)
Less ARPA New Ambulance Funds	260,000.00
Less Insurance Claim Received	0.00
Less Heart Health Fund	1,000.00
Less Town Safety	20,073.57
Net Special Fund Balance (Fund Raising)	113,741.63

Ambulance Call Distribution 2023

Percentage of Calls/Hour 2023



Friday, Saturday and Sunday 1800-2400

- Mortlake Volunteer
- Paid Staff

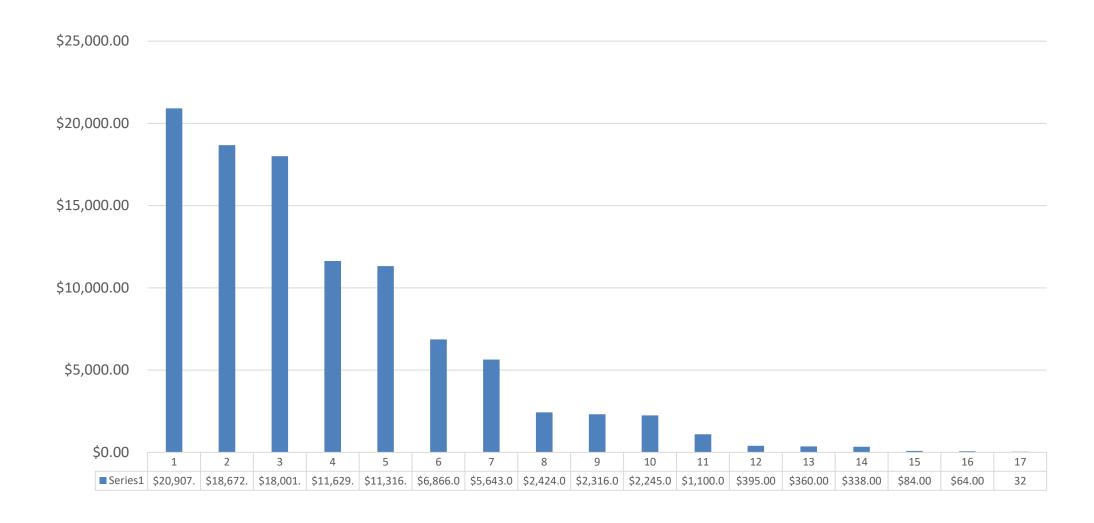
Monday-Thursday 1800-2400

• Mortlake Volunteers

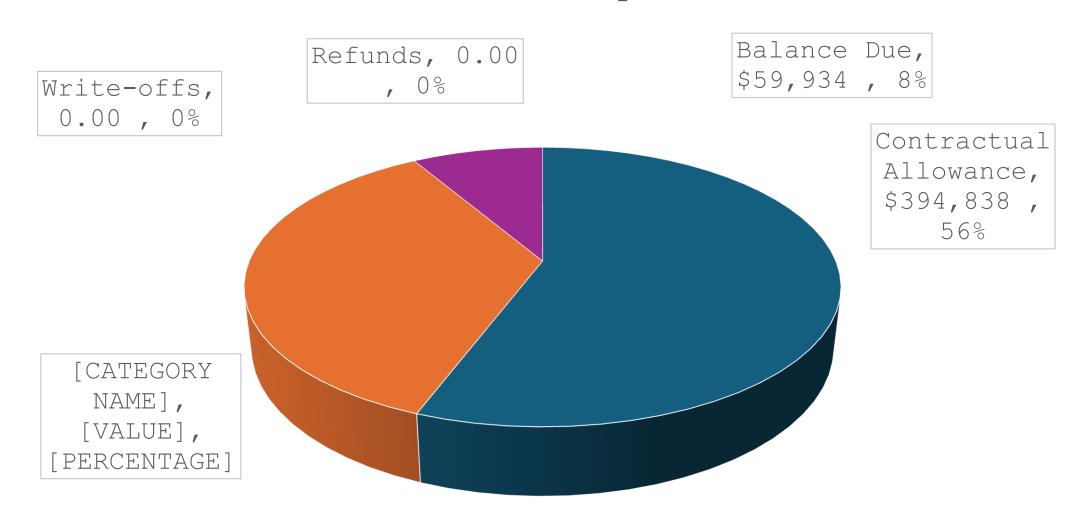
Compensation

- Contractor Paid Staff \$37/Hour
- Volunteer
 - \$41 per 6 hour shift
 - \$55/call with Transport
 - \$20/call No Transport

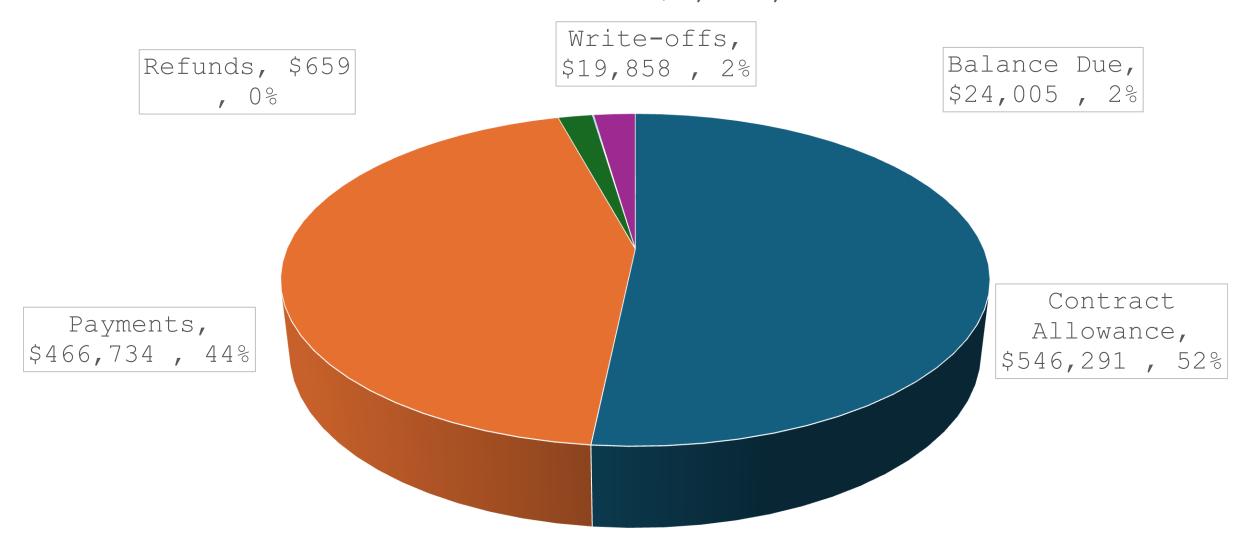
Volunteer W-2's 2023



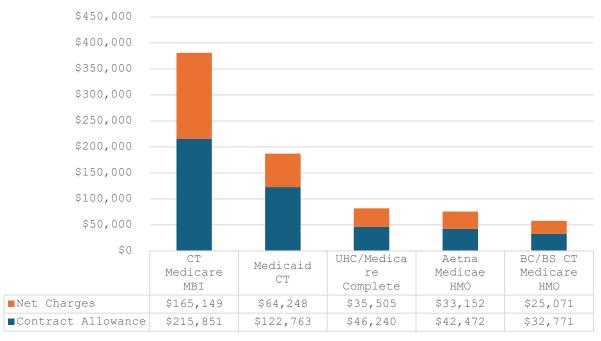
Ambulance Receipts 7-1-23 to 12-31-23 Total Receipts \$708,020



Ambulance Receipts 7-1-2022 to 6-30-23 Total Billed \$1,057,545

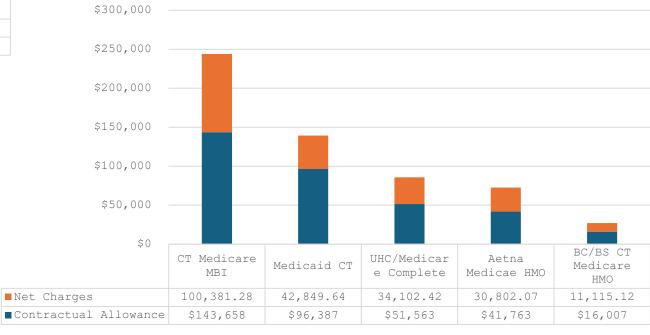


Insurance Providers Top 5 7-1-22 to 6-30-23



■ Contract Allowance ■ Net Charges

Insurance Providers Top 5 7-1-23 to 12-31-23



■Contractual Allowance ■Net Charges

Updated Budget Items

- Data analysis moved calls from Volunteer to Contractor hours
 - This drove a reduction \$23,260 in Pay per call
- After conversation with ambulance contract vendor, we are optimistic that we can keep our hourly rate somewhat consistent during the next fiscal year. Keeping the rate flat year over year resulting in a savings of \$29,500
- Budget assumes staffing for all shifts. There have been instances where shifts have NOT been filled by either Contractor or volunteers
- Opportunities
 - Reduction or elimination of credit card fees \$16,500
 - Looking for revenue opportunities with Lift assist and other type of calls
 - Explore potential rate increase opportunities with the state
 - Increases in call volume during the day
- Risks
 - Reimbursement rates continue to erode
 - Staffing of volunteers during overnight and shift coverage still is operationally challenging
 - Recruitment and retention
 - Distribution and type of calls changes
 - Increase in Ambulance Vendor Contract Costs
- Propose Quarterly meetings with BOFC to reforecast operational budget