

Board of Finance  
Capital Committee  
March 28, 2024, Meeting  
5:30PM

Board of Finance  
Capital Committee  
Meeting Agenda  
Wednesday, 3/28/2024  
5:30 pm via zoom & at  
Clifford B. Green Memorial Center

Members of Committee: Lou Brodeur, Ben Langevin, Matt Allen, Al Fitzgerald & Drew Dionne

1. Call to order.
2. Take attendance & establish quorum.
3. Public comment
4. Review 5 requests from the Brooklyn Board of Education.
  - a. Network Infrastructure: This request would replace the network switches in the school system. They are requesting 138,491.00 and have also received a grant of \$60k. Gabe Bryant is present to explain this request.
  - b. BES Freezer/Cooler Replacement: This request has been on the list since 2018 and the BOE is requesting replacement this year. The cost is estimated at \$18,000.00. Craig Barrette is here to answer questions on this request.
  - c. Update Trend Controls with Siemens: This request would update the controls system on the Preschool/Kindergarten wing for the HVAC system. Craig Barrette will present a plan and answer questions. This request is for \$38,250.00
  - d. Sidewalks: Last year we approved \$16,000.00 for the sidewalk project and the estimate has come in at \$31,000.00 and they are requesting \$15,000.00 to complete the project. Craig Barrette will answer questions on this project.
  - e. HVAC System: This project has been ongoing for the last 2 years and is ready to be presented to the State of Connecticut for funding. Last year the ARPA committee awarded the BOE with \$150,000.00 to fund complete plans. The estimated cost of the project is \$3-4 million which the town has to bond, and the state will reimburse 70 % of the project. The final cost to the town will be \$900k – 1.2 million.
5. Review requests from Board of Fire Commissioners
6. The next meeting is scheduled for 4/4 at 5:30 pm On April 4, 2024, Park and Recreation, Brooklyn Land Use/Building Department and the Board of Selectmen will make their request and any others that we might receive.
7. We may need to add an additional meeting.
8. Hopefully we can make our presentation to the Board of Finance on April 17, 2024, which is their normal monthly meeting date.
9. Public comment.
10. Adjourn



**TOWN OF BROOKLYN**  
P.O. Box 356 - Route 6 and 169  
BROOKLYN, CONNECTICUT 06234

OFFICE OF SELECTMEN  
(860) 779-3411 Option 2  
TOWN CLERK  
(860) 779-3411 Option 4  
TAX COLLECTOR  
(860) 779-3411 Option 6  
ASSESSOR  
(860) 779-3411 Option 6

Board of Finance  
Capital Committee Meeting Minutes  
Wednesday, 3/20/2024, 5:30 pm via zoom & at  
Clifford B. Green Memorial Center

Present: Lou Brodeur, Andrew Dionne, Al Fitzgerald, Matt Allen, Ben Langevin

Absent: Rick Ives, excused

Also Present: Austin Tanner, Sandy Brodeur, Steve Mylly, Tom Rukstela

Via Zoom: Joe Voccio, William Skene, Matt Alexander, Bob Kelleher

1. **Call to order:** L. Brodeur called the meeting to order at 5:30 p.m.
2. **Take attendance & establish quorum:** All members were present with the exception of R. Ives (excused).
3. **Public Comment:** None
4. **Elect Chairman of the Capital Committee:** A. Dionne made a motion to elect L. Brodeur as Chairman; M. Allen seconded; and the motion passed.
5. **Review requests as they are presented to the Committee. Tonight, we have a request from the Brooklyn Highway Department. They are requesting funding for this year's capital for a new truck. Tom Rukstela, Highway Foreman, will make the presentation. In the past, we have been trying to replace one truck every other year.** T. Rukstela presented his request for the amount of \$250,000.00 for a new six wheel dump truck with chassis to replace the oldest truck in the fleet. The truck will be used for plowing snow and road work and is needed to keep the rotation of the fleet trucks current, reliable, and up to date. T. Rukstela answered questions regarding this from the Committee.

T. Rukstela presented his request for the amount of \$7,000.00 for a new fire alarm system for the Public Works Garage as the current one has a lot of problems. The alarm is needed for the safety of the Public Works Garage and the equipment housed therein. A. Tanner stated that the Town Hall could also use a new fire alarm system. This was discussed by the Committee.

A. Tanner presented his request for \$11,000.00 for the purchase of a new 2024 Ford Bronco truck for the Parks and Recreation Department with a quote from Heritage Ford. He stated the truck they have now is eleven years old, and the staff does not need such a big truck, and it would be feasible to trade it in for a smaller new vehicle while the value is still there on the old truck.

S. Mylly presented his request on behalf of the Transfer Station for the amount of \$10,000.00 for the construction of a new pavilion, which will allow them to maintain better compliance control with regard to household paint recovery. The pad will reduce resident vehicle and foot traffic below and behind the compactor and dumpsters. S. Mylly stated that the contractor would not charge for labor and the cost would be for materials only, and in fact, his quote on the materials was \$2,000.00 to \$3,000.00 less than what the requested was for. This was discussed by the Committee, and T.

Rukstela suggested a request also be made for a new compactor for the cardboard. S. Mylly will look into this and present a request for this as well at the next meeting.

**6. The next meeting is scheduled for March 28, 2024 at 5:30 pm. We will have Patricia Buell from the Board of Education and hopefully the Board of Fire Commissioners. On April 4, 2024, Parks and Recreation will make their request and any others that we might receive.** L. Brodeur stated he would prepare a spreadsheet for the next meeting, which is scheduled for March 28, 2024 at 5:30 pm. At that meeting, the Board of Education and Board of Fire Commissioners will present their requests. The meeting after that one will be April 4, 2024 at 5:30 p.m., at which time the Parks and Recreation Department will present.

**7. Hopefully, we can make our presentation to the Board of Finance on April 17, 2024, which is their normal monthly meeting date.** It is hoped that the Capital Committee can present everything to the Board of Finance at their meeting on April 17, 2024.

**8. Public Comment:** S. Brodeur stated that S. Mylly should come back to present his request for a compactor at the Transfer Station at the next meeting.

**9. Adjourn:** L. Brodeur made a motion to adjourn; M. Allen seconded; and the meeting adjourned at 6:00 p.m.

Respectfully submitted,

Lisa Mileski, Recording Secretary



The Brooklyn Public Schools

119 Gorman Road  
Brooklyn, CT 06234  
Phone: (860) 774-9732  
Fax: (860) 774-6938

Patricia L. Buell  
Superintendent  
[buell@brooklynschools.org](mailto:buell@brooklynschools.org)

March 20, 2024

Capital Funding Committee  
PO Box 356  
Brooklyn, CT 06234

RE: Capital Improvement Requests 2024-2025

Dear Capital Funding Committee Members,

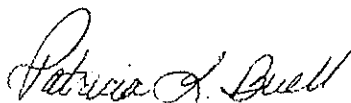
Please find attached the 2024-2025 Brooklyn Public Schools Capital Improvement Requests along with supporting documentation. We look forward to sharing the reasons and quotes for these projects.

I would like to draw your attention to the current requests:

- Network Infrastructure
- BES Freezer/Cooler Replacement
- Controls Update
- Sidewalk Request of Additional Funds

I would also like you to be aware of the projected request for funding to apply for HVAC grant funding through DAS. This will require a commitment by the Town of Brooklyn to fund the project up front with approximately 70% reimbursement.

Respectfully submitted,



Patricia L. Buell  
Superintendent

Attachments: Capital Improvement Request  
Capital Funding Applications

Brooklyn Public Schools Capital Improvement Requests/Handout

Brooklyn Public Schools  
Capital Improvement Requests  
Requests for 2024-25

1 HVAC:

BPS received \$150K from the Town ARPA funds to complete plans for the HVAC replacement project. The district is also required to conduct inspections that was not budgeted for. We anticipate that the cost to complete drawings and conduct the inspections will cost approximately \$500,000. We anticipate using funds from ARPA as well as unexpended funds from the current fiscal year. We began a budget freeze in January and have been careful to not expend any funds that we may be able to wait on. Once the drawings and inspections are done, we will get a quote and prepare to submit a grant application for the HVAC renovations for BPS. The grant request would be made through the Department of Administrative Services (DAS) and would be reimbursable project with a reimbursement rate approximately 70%. This would require Brooklyn to bond the full amount and request reimbursement for a portion of the project. The cost to the Town of Brooklyn would be estimated at \$900,000-\$1,200,000. The HVAC system is very old and there has been a significant amount of work done to keep parts of it functional. Currently, the AC in the BMS auditorium is not functional and would be too costly to replace, especially with the potential to apply for grant funding.

\$3-4 Million

2 Network Infrastructure:

This project will be to replace end of life switches necessary to maintain functionality of the district networks for instruction, communication and safety. \*\$60,000 ERate funds will be used to fund the remaining portion of this project.

\$138,491

3 BES Freezer/Cooler Replacement

This project has been on the "future projects" list since 2018-19. We can no longer support the freezer and need to complete this work so that we do not have a significant loss when it dies. This is a critical component of the infrastructure of the elementary kitchen.

\$18,000  
\$38,250

4 Controls Update  
5 Sidewalk

Upgrade outdated Trend Controls with Selmens.  
Current quotes are \$31,000. We have already been approved for \$16,000 so we are requesting the balance to be able to complete the project.

\$15,000

Subtotal of requests \$209,741

Future Project Requests Anticipated

- 1 Increased accessibility at BES: access to cafe other than elevator, playground accessibility
- 2 Asbestos Remediation BES areas C & D
- 3 Underground Oil Tank Removal

(2026-2028)  
This may be needed within the next few years  
BMS: 6,000 gallon tank beside the garage, closer to the the walkway to the rear entrance. Installed around 1995 good for 30 years

TBD  
\$350,000  
TBD

BES: 6,000 gallon tank near AC unit on the corner of the PK building. Installed when PK was built 2010, good for 30 years  
BES: ABOVE ground tank outside of the gymnasium. Mr. Ellis completes our yearly tank checks  
BES: HAD an underground tank located in the vicinity of the current above ground tank. That was removed.

**Past Projects Approved and Not Completed**

Sidewalks at	Update: Quotes were very high and we were unable to complete the project. We are currently seeking additional quotes and we reduced the scope of the project. Our priority is to complete the sidewalk behind grades 3 & 4 to aide with safe parent drop off.	\$16,000
1 BPS		

Respectfully Submitted by: Patricia L. Buell, Superintendent

Revised 3/2024



**Town of Brooklyn**  
**Capital Funding Program**

To be considered for funding through the Capital Funding Program, please complete the application by providing a narrative summary of your proposal and describing how your proposal best meets the funding criteria of the program. For additional information regarding program criteria, please view the Capital Funding Program Guidelines.

Providing back-up material, or financial analysis to support your application is encouraged.

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Applicant Name: Brooklyn Public Schools

Capital Funding Request: \$138491.00

I have read the program guidelines and acknowledge that the Town of Brooklyn reserves the right to delay, suspend or rescind any funding due to a material change in the financial condition or outlook for the Town And that no recommendation for funding will be considered or construed as an entitlement by the applicant.

Signed:  Date: February 2024

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1. Proposal Summary: Please describe the nature of and reason for the capital request and summarize how this expenditure will provide some benefit to the Town of Brooklyn.

**The reason for this capital request is to update the schools network infrastructure. This would be specifically, the network switches. The current switches are entering the end of life \ end of sale portion of their life cycle and will need to be replaced. This will keep Brooklyn Schools network up to date and secure moving forward. Additional we hope to use \$60000.00 in E-rate category 2 grant money for this project.**

2. Good Standing: To the best of your knowledge, are you, as the applicant, in good standing with regulatory agencies/boards, an ethics board, or creditors? If you answer "NO" to any of these items, please elaborate.

**BPS is in good standing.**

3. Readiness to Proceed: Please describe the timetable for fulfilling your proposal. Are you able to proceed immediately or will you require lead time, a bidding period or a commitment of other funding prior to you executing your proposal?

**This project would be ready to proceed as soon as the funding is made available. Bidding has already taken place through the E-rate grant process.**

4. Applicant Capacity: Please describe your experience and the experience of the Board or individuals that will help you to accomplish your proposal. Has there been successful experience in a proposal of scale and complexity?

**Brooklyn Schools has had experience in the past with similar infrastructure proposal \ projects.**

5. Demonstration of Need: Please describe the need(s) fulfilled by your proposal. If possible, please demonstrate or quantify what need or needs have been unmet to date.

As a guide, please consider the following questions: Will this funding satisfy the replacement of something currently being done? Will this funding help to alleviate some present exposure to the Town? Will this funding make some other equipment, entity or funding obsolete?

**The necessity to update end-of-life network switches is paramount for maintaining the integrity and efficiency of the school's digital infrastructure. As network switches near the end of their operational lifespan, they become increasingly susceptible to performance degradation, system failures, and security vulnerabilities.**

**End-of-life switches pose significant risks to the stability and security of the network. Outdated firmware and hardware limitations can result in reduced performance, intermittent connectivity issues, and increased susceptibility to cyber threats. Moreover, the lack of manufacturer support and updates leave the network vulnerable to exploits and compromises, potentially compromising sensitive data and disrupting essential operations.**

6. Site Factors: For proposals which involve real estate, the purchase and / or improvement of real estate, or the location of a particular item, please demonstrate that the item or items:

- a) will be in a strategic or quality location;
- b) obtained with the expenditure is / will be appropriate for its location. Please consider the following questions: Is it appropriate for the environment in which it will be located? Will it be necessary to have some proximity to services or distances from neighborhoods?

3. Readiness to Proceed: Please describe the timetable for fulfilling your proposal. Are you able to proceed immediately or will you require lead time, a bidding period or a commitment of other funding prior to you executing your proposal?

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- a) will be in a strategic or quality location;
- b) obtained with the expenditure is / will be appropriate for its location. Please consider the following questions: Is it appropriate for the environment in which it will be located? Will it be necessary to have some proximity to services or distances from neighborhoods?

7. Project Costs: Please demonstrate the costs associated with project and the manner in which they have been compiled. Please consider the following questions: Are the costs for the proposal supported by quotations of bids? Does a contract already exist for the service of item? When will the most reliable costs be received? Have consultants been available to evaluate these costs?

**The quote for this project will be attached. This project cost is directly supported by the attached quote.**

8. Financial Analysis: Please outline a basic financial analysis that should include the a) method of payment; b) estimate cost vs. benefit; and c) cost of operation.

**This would be a one-time payment upon completion of the project.**

9. Leveraging / Cost Effectiveness: Proposals that require the least amount of scarce resources would be desirable. Will outside subsidies, grants, fundraising, or other funding be leveraged with Town funding for this proposal? If so, please identify the total cost of the proposal less these other sources of funding to identify the amount being requested. If grant funding is available for the acquisition, the applicant should attach a copy of the completed grant application and detail past experience and success in obtaining like grants.

**TBD**

10. Community Impact: Please explain how this capital funding would result in a positive community impact.

**Updating the school's network switches presents a significant opportunity to positively impact the community in several key ways. Firstly, by enhancing the reliability and efficiency of the network infrastructure, upgraded switches ensure seamless connectivity within the educational environment. This translates to smoother access to online resources, and reduced downtime for both students and staff, thereby enhancing the overall learning experience.**

**Additionally, updated network switches enable the implementation of advanced network management. These capabilities enhance network security and performance by isolating traffic and preventing unauthorized access, safeguarding sensitive data and protecting against cyber threats. By prioritizing network security, the school not only safeguards its own resources but also fosters a safer online environment for students and the broader community.**

**Furthermore, improved network switches support the integration of emerging technologies and digital learning tools into the curriculum.**

**Upgrading the network switches represents an investment in the school's infrastructure that yields real benefits for the entire community. By enhancing connectivity, security, and technological capabilities, the school not only improves the learning environment for students and educators but also contributes to the overall well-being of the community as a whole.**

Furthermore, improved network switches support the integration of emerging technologies and digital learning tools into the curriculum.

Upgrading the network switches represents an investment in the school's infrastructure that yields real benefits for the entire community. By enhancing connectivity, security, and technological capabilities, the school not only improves the learning environment for students and educators but also contributes to the overall well-being of the community as a whole.

Quote # 1

**APEX**  
technology group

**Proposal for**

**Brooklyn Public Schools**

**Response to E-Rate Form 470 Application Number  
240012648**

Heather Mosca  
Account Executive  
The Apex Technology Group  
hmosca@apextechgroup.com  
401-680-4612  
www.apextechgroup.com

**March 1, 2024**

3/1/2024      Response to E-Rate Form 470 Application Number 240012648

## **Apex Overview**

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The Apex Technology Group provides IT support to a range of clients throughout the country. Apex services include strategy, network design, procurement, project management, installation, and ongoing support. Apex's approach is customer-centric, enhanced by best of breed technology partners like Aruba Wireless Networks, Cisco Systems and Microsoft. At Apex, we optimize complex IT environments for clients; we have a proven track record of providing higher IT service levels at a reduced operating cost.

Formed in 1998, Apex is headquartered in Cranston, Rhode Island and has an office in Waltham, MA.

Apex is submitting this proposal to Brooklyn Public Schools for review, discussions, and approval.

We have been an E-Rate service provider for many years and are very familiar with the program and the opportunity it presents to schools.

**Apex SPIN: 143024945**

## **Global Barracuda Support**

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### **Instant Replacement**

#### **Overview**

"We know how important it is to have 100% uptime in corporate environments. We work hard to build reliable "carrier grade" equipment that gives our systems a 99.99% uptime."

We also understand that sometimes equipment can fail. We therefore offer the Barracuda Instant Replacement Service. With the Instant Replacement Service, we provide next business day shipping of replacement hardware.

If your Barracuda Networks product fails, we will ship you a replacement unit within 1 business day so you can get back up and running fast.

#### **Hardware Refresh**

Along with providing priority replacements in case of equipment failure, the Instant Replacement subscription also provides ongoing migration to the latest hardware platforms through the Barracuda Hardware Refresh Program.

Normally, refresh units are purchased for a fee that represents a discount over the list price over a new hardware unit. However, Barracuda Networks will waive this fee if your old hardware unit is more than 4 years old and covered under an Instant Replacement subscription. This means that by maintaining an Instant Replacement subscription with your Barracuda appliance, you can continue receiving a new hardware unit every 4 years at absolutely no additional cost.

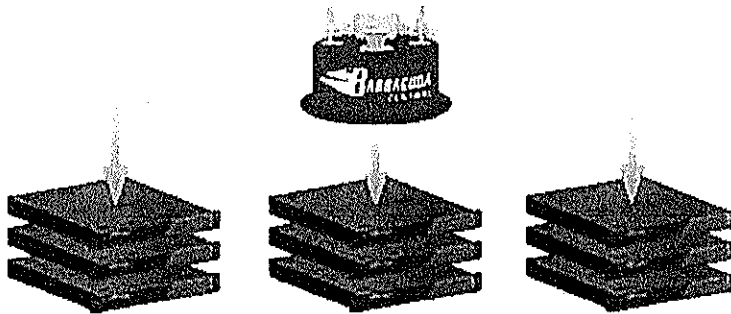


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With this, the Instant Replacement program provides a single, convenient subscription that covers you in case of hardware failure and provides an affordable way to migrate to the most current hardware platform on an ongoing basis.

## Energize Updates

Barracuda Energize Updates provide your Barracuda Networks product with protection from the latest Internet threats. The team at Barracuda Central continuously monitors the Internet for new trends in network security threats and develops strategies to mitigate those threats.



Energize Updates deliver the latest definitions most appropriate to your product – spam, virus, content categories, spyware filter, intrusion prevention, IM protocols, policies, security updates, attacks, and document formats.

These updates are sent out hourly or more frequently if needed, to ensure that you always have the latest and most comprehensive protection.

Barracuda Energize Updates subscriptions must be purchased with any Barracuda Networks appliance to provide complete protection from the latest internet threats. Subscriptions can be purchased for 1, 3 or 5 year terms.

Energize Update subscriptions will be provided for up to 5 years for a particular hardware platform. Hardware can be easily refreshed at any time through the "Barracuda Hardware Refresh Program". Any unused portion of Energize Updates subscription will automatically be transferred to the new hardware platform.

## Protect Distributed Locations and Remote Users Against Web-Borne Threats

As a cloud-based service, the Barracuda Web Security Service provides a convenient option to deploy Barracuda's powerful web security technology for organizations looking to leverage the scalability and flexibility of the cloud. Ideal for safeguarding users on and off the network, the solution unites award-winning spyware, malware, and virus protection with a powerful policy and reporting engine.

## Advanced Threat and Malware Protection

Barracuda Advanced Threat and Malware Protection uses advanced machine learning techniques to stay ahead of ever-evolving malware, including new variants that are capable of exploiting one or more threat vectors. Barracuda's multi-layer defense pre-filters possible threats by using increasingly sophisticated analysis, to optimize efficiency and ensure rapid response to any type of attack without compromising network performance or security policies.

3/1/2024 Response to E-Rate Form 470 Application Number 240012648

## Barracuda Support Renewal Pricing

### 12 Months

Description	Serial Number	Start Date	End Date	Qty	Unit Price	Extended Price
<b>Support</b>						
Barracuda CloudGen FW F600 E20 1Yr Energizer Updates	1071358	8/11/24	8/10/25	1	\$4,560.00	\$4,560.00
Barracuda CloudGen FW F600 E20 1Yr Instant Replacement	1071358	8/11/24	8/10/25	1	\$3,480.00	\$3,480.00
Barracuda CloudGen FW F600 E20 1Yr Advanced Threat Protection	1071358	8/11/24	8/10/25	1	\$4,920.00	\$4,920.00
Barracuda CloudGen FW F600 E20 1Yr Malware Protection	1071358	8/11/24	8/10/25	1	\$4,560.00	\$4,560.00
<b>Renewal TOTAL</b>						<b>\$17,520.00</b>

### 36 Months

Description	Serial Number	Start Date	End Date	Qty	Unit Price	Extended Price
Barracuda CloudGen FW F600 E20 1Yr Energizer Updates	1071358	8/11/24	8/10/27	1	\$13,680.00	\$13,680.00
Barracuda CloudGen FW F600 E20 1Yr Instant Replacement	1071358	8/11/24	8/10/27	1	\$10,440.00	\$10,440.00
Barracuda CloudGen FW F600 E20 1Yr Advanced Threat Protection	1071358	8/11/24	8/10/27	1	\$14,760.00	\$14,760.00
Barracuda CloudGen FW F600 E20 1Yr Malware Protection	1071358	8/11/24	8/10/27	1	\$13,680.00	\$13,680.00
<b>Renewal TOTAL</b>						<b>\$52,560.00</b>

### 60 Months

Description	Serial Number	Start Date	End Date	Qty	Unit Price	Extended Price
<b>Support</b>						
Barracuda CloudGen FW F600 E20 1Yr Energizer Updates	1071358	8/11/24	8/10/29	1	\$22,800.00	\$22,800.00
Barracuda CloudGen FW F600 E20 1Yr Instant Replacement	1071358	8/11/24	8/10/29	1	\$17,400.00	\$17,400.00
Barracuda CloudGen FW F600 E20 1Yr Advanced Threat Protection	1071358	8/11/24	8/10/29	1	\$24,600.00	\$24,600.00
Barracuda CloudGen FW F600 E20 1Yr Malware Protection	1071358	8/11/24	8/10/29	1	\$22,800.00	\$22,800.00
<b>Renewal TOTAL</b>						<b>\$87,600.00</b>

*\*Renewal is due August 2023, Pricing is subject to change.*

## Switch Project

Apex will perform the following:

- Procure, receive, and configure new switches with all requirements in Apex Lab for staging.
- Update all new equipment to latest IOS versions.
- Install, and configure new core and access layer switches.
- Incorporate the new switches into the current LAN segments and migrate all connections.
- Add new connections to IDF's and cross connect to Firewall and other existing devices.
- Integrate new switches into existing security configuration.

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- Configure, verify, and test all final configurations and connections.
- Verify switch and other Layer Two implementation.
- Verify routing and other Layer Three implementation.
- Revise preliminary design drawing with any modifications made during implementation.
- Deliver final as-builts, configurations and other documentation to client and review.

**Other:**

- Review any additional maintenance, monitoring, and support requirements.
- Project completion and sign-off.

## Switch Project Pricing

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Option 1- Includes Aruba Central

Description	Qty	Unit Price	Extended Price
<b>Equipment</b>			
HPE ANW 6200F 48G CL4 4SFP+740W SW US en	20	\$4,758.18	\$95,163.60
Aruba 6300M 24SFP+ 4SFP56 Swch	2	\$8,748.18	\$17,496.36
Aruba X371 12VDC 250W PS	2	\$289.38	\$578.76
Aruba Central 62/29xx F 5y E-STU	20	\$298.00	\$5,960.00
Aruba Central 63/38xx F 5y E-STU	2	\$468.00	\$936.00
Aruba 50G SFP56 to SFP56 3m DAC Cable	2	\$264.18	\$528.36
<b>Subtotal</b>			<b>\$120,663.08</b>
<b>Support</b>			
HPE 5Y FC NBD Exch E/RAruba6300M24SFP5V	2	\$2,587.00	\$5,174.00
<b>Subtotal</b>			<b>\$5,174.00</b>
<b>Apex Professional Services:</b>			
Installation, configuration, testing and project management	1		\$20,740.00
<b>Subtotal</b>			<b>\$20,740.00</b>
<b>TOTAL</b>			<b>\$146,577.08</b>

3/1/2024 Response to E-Rate Form 470 Application Number 240012648

Option 2 – Without Aruba Central

Description	Qty	Unit Price	Extended Price
<b>Equipment</b>			
HPE ANW 6200F 48G CL4 4SFP+740W SW US en	20	\$4,758.18	\$95,163.60
Aruba 6300M 24SFP+ 4SFP56 Swch	2	\$8,748.18	\$17,496.36
Aruba X371 12VDC 250W PS	2	\$289.38	\$578.76
Aruba 50G SFP56 to SFP56 3m DAC Cable	2	\$264.18	\$528.36
	<b>Subtotal</b>		<b>\$113,767.08</b>
<b>Support</b>			
HPE 5Y FC NBD Exch E/R/Aruba6300M24SFP5V	2	\$2,587.00	\$5,174.00
	<b>Subtotal</b>		<b>\$5,174.00</b>
<b>Apex Professional Services:</b>			
Installation, configuration, testing and project management	1		\$19,550.00
	<b>Subtotal</b>		<b>\$19,550.00</b>
	<b>TOTAL</b>		<b>\$138,491.08</b>

**Firewall Project**

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Apex will perform the following:

- Evaluate current firewall deployment
- Propose network changes to support two inline Fortinet Fortigate 200F firewalls
- Unbox, configure, license, and install two new Fortigate firewalls
- Configure L1, L2, and L3 settings on new firewall
- Migrate any existing forwarding rules, URL filters, VPN settings, and UTP/Security settings from existing setup to new firewalls
- Configure proper NAT settings to best practices
- Identify maintenance window to configure relationship and install new firewalls
  - Perform any software image updates on primary and secondary firewall to latest stable release
  - Configure UTP scanning and primary/secondary High Availability relationship
  - Test throughput and performance
  - Test failover scenario and performance
  - Test firewall rules and NAT settings
- Document installation and configuration
- Be available for day one support

3/1/2024      Response to E-Rate Form 470 Application Number 240012648

## Firewall Project Pricing

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Description	Qty	Unit Price	Extended Price
<b><u>Equipment</u></b>			
FORTIGATE-200F Firewall PLUS 1YR 24X7 FORTICARE AND FORTIGUARD UTP UTP	2	\$8,482.32	\$16,964.64
		<b>Subtotal</b>	<b>\$16,964.64</b>
<b><u>Apex Professional Services:</u></b>			
Installation, configuration, testing and project management			\$5,100.00
		<b>Subtotal</b>	<b>\$5,100.00</b>
		<b>TOTAL</b>	<b>\$22,064.64</b>

3/1/2024 Response to E-Rate Form 470 Application Number 240012648

### Approvals

---

Brooklyn Public Schools agrees to engage The Apex Technology Group, Inc. to provide the equipment and services described in this proposal. Please choose the options below.

#### Barracuda Support Renewal

Option 1- Barracuda Support renewal 12 months for a cost of \$17,520.00 \_\_\_\_\_

Option 2- Barracuda Support renewal 36 months for a cost of \$52,560.00 \_\_\_\_\_

Option 3- Barracuda Support renewal 60 months for a cost of \$87,600.00 \_\_\_\_\_

#### Switch Project

Option 1 – Switch project with Aruba Central for a cost of \$146,577.08 \_\_\_\_\_

Option 2- Switch project with no Aruba Central for a cost of \$138,491.08. ✓ DB

#### Firewall Project

Firewall project for a cost of \$22,064.64. \_\_\_\_\_

Apex will use the SPI method of billing (and not BEAR).

***\*These projects are contingent on E-Rate approval/funding and the availability of local funds.***

- Terms are net 30 days and interest penalties apply to late payments.
- Please note that state sales taxes and/or shipping charges have not been included and will be charged in the final price, if applicable.
- Required travel and incidental expenses will be billed separately with prior approval of Brooklyn Public Schools.
- If a greater scope of work is required, Apex and Brooklyn Public Schools will agree to the incremental scope and Apex will invoice Brooklyn Public Schools for any changes.

3/1/2024      Response to E-Rate Form 470 Application Number 240012648

- The Apex Technology Group, Inc., its officers, agents, employees, and contractors cannot be held liable, financially, or otherwise, while providing IT services to Brooklyn Public Schools. The following costs are not included in this proposal.
  - Required hardware or software necessary to complete project but not quoted in this proposal
  - Support costs that may be applied by other vendors
- The scheduling of Apex personnel will be determined at the time of contract signatures.

The undersigned are authorized to approve this agreement:

**For The Apex Technology Group, Inc.**

Name:                     Heather Mosca                          Date:                     3/4/2024                    

Signature:                                         

**For Brooklyn Public Schools**

Name:                     Donald Bryant                          Date:                     3/1/2024                    

Signature:                     Donald Bryant



**JKS Systems LLC**  
 108 Sequin Drive  
 Glastonbury, Ct 06033

Phone: 860.295-9966  
 Fax: 860.436.9135

Quote # 2

**QUOTE #:** AAAQ2917  
**DATE:** Feb 5, 2024

Prepared For:  
 Donald "Gabe" Bryant  
 Town of Brooklyn  
 4 Wolfs Den Rd  
 Brooklyn, CT 06234

Prepared By:  
 Jim Farley  
 Sales Manager  
 jfarley@jks-systems.com  
 860-295-9966 ext 201

Phone

Here is the quote you requested. Our SPIN is 143039699

Qty	Description	Manufacturer	Unit Price	Ext. Price
<b>Switches</b>				
2	Aruba 6300M 24-port SFP+ and 4-port SFP56 Switch - 24 Ports - Manageable - 3 Layer Supported - Modular - 85 W Power Consumption - Optical Fiber - 1U High - Rack-mountable - Lifetime Limited Warranty	Hewlett Packard Enterprise	\$14,904.79	\$29,809.58
2	HPE Aruba X371 12VDC 250W 100-240VAC Power Supply - 120 V AC, 230 V AC Input - 12 V DC Output - 250 W	Hewlett Packard Enterprise	\$390.78	\$781.56
20	Aruba 6200M 48G Class4 PoE 4SFP+ Switch 48 Ports - Manageable - Gigabit Ethernet, 10 Gigabit Ethernet 10/100/1000Base-T, 10GBase-X - 3 Layer Supported - Modular - 76 W Power Consumption - 1440 W PoE Budget - Optical Fiber, Twisted Pair - PoE Ports - Rack-mountable, Surface Mount, Cabinet Mount	Hewlett Packard Enterprise	\$7,885.12	\$157,702.40
20	HPE Aruba X372 54VDC 680W 100-240VAC Power Supply - 120 V AC, 230 V AC	Hewlett Packard Enterprise	\$658.47	\$13,169.40
<b>SubTotal</b>				<b>\$201,462.94</b>

<b>Firewall Options</b>				
1	Cisco Firepower 1150 Network Security/Firewall Appliance - 8 Port - 1000Base-T, 1000Base-X - Gigabit Ethernet - 384 MB/s Firewall Throughput - 800 VPN - 8 x RJ-45 - 4 Total Expansion Slots - 1U - Rack-mountable	Cisco Systems, Inc	\$6,577.01	\$6,577.01
1	Cisco Solution Support - Extended Service - Service - 8 x 5 x Next Business Day - Exchange - Parts	Cisco Systems, Inc	\$1,588.32	\$1,588.32
1	Cisco Threat Defense Threat, Malware and URI for L-FPR1150T-TMC= - Subscription License - 1 Appliance - 1 Year - Electronic	Cisco Systems, Inc	\$5,073.52	\$5,073.52
<b>SubTotal</b>				<b>\$13,238.85</b>

Please contact me if I can be of further assistance.

<b>SubTotal</b>	<b>\$214,701.79</b>
<b>Tax</b>	<b>\$0.00</b>
<b>Shipping</b>	<b>\$0.00</b>
<b>TOTAL</b>	<b>\$214,701.79</b>



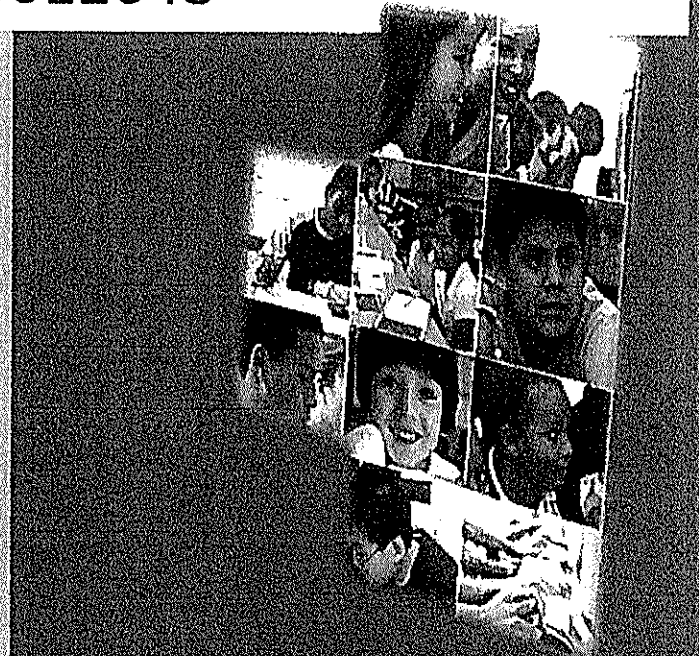


**Prepared for:**  
Brooklyn Public Schools

Attn: Gabe Bryant  
119 Gorman Road  
Brooklyn, CT 6234-1805

# E-Rate Year 27 Internal Connections Proposal

## 470# 240012648



February 12, 2024

**Submitted by:**  
Paul Johnson  
Director of Strategic Accounts  
PHOTOGRAPH BY: [unreadable]  
Phone: 401-775-1181

70 Suffolk Court  
Hauppauge, NY 11788

6 Blackstone Valley Place, Suite 402  
Lincoln, RI 02865

Phone: 800-598-8989

EPIN: 013001965  
RED ID: 001297530  
[unreadable]



**Custom Computer Specialists**  
Right People. Right Results.™  
www.customtech.com

4. Pricing

The tables that follow summarize the fees for the products and professional services detailed in this proposal:

<b>Brooklyn Public Schools:</b>	<b>Total Fees: \$179,598.61</b>
<b>*Option 1 Switching and Security with 3 Year Licenses</b>	
Eligible	\$172,037.06
Ineligible	\$7,561.55

<b>Brooklyn Public Schools:</b>	<b>Total Fees: \$196,826.27</b>
<b>*Option 2 Switching and Security with 5 Year Licenses</b>	
Eligible	\$184,223.69
Ineligible	\$12,602.58

*\*Detailed Bills of Materials follow in Section 5.*

*\*Product and Services will be provided in accordance with the rules set by the FCC's Seventh Report and Order FCC 19-117.*



Quote # 4

Pricing Proposal  
Quotation #: 24482913  
Created On: 2/9/2024  
Valid Until: 7/1/2024

### CT-Town of Brooklyn School District

### Inside Account Executive - SLE

**Gabe Bryant**  
119 GORMAN ROAD  
BROOKLYN, CT 062341805  
United States  
Phone: (860) 774-9153  
Fax:  
Email: bryant@brooklynschools.org

**Christopher Nealon**  
290 Davidson Ave.  
Somerset, NJ 08873  
Phone: 732-564-8507  
Fax: 512-732-0232  
Email: Christopher\_Nealon@SHI.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 HPE Aruba 6300M - Switch - L3 - managed - 24 x 1 Gigabit / 10 Gigabit SFP+ + 4 x 1 Gigabit / 10 Gigabit / 25 Gigabit / 50 Gigabit SFP56 (uplink / stacking) - front and side to back - rack-mountable Hewlett Packard Enterprise - Part#: JL658A Contract Name: Open Market Contract #: Open Market	2	\$12,761.00	\$25,522.00
2 HPE Aruba X371 - Power supply - hot-plug / redundant - AC 100-240 V - 250 Watt - United States - for HPE Aruba 2930M 24G, 2930M 48G, 3810M, 3810M 16SFP+, 3810M 24SFP+, 3810M 48G Hewlett Packard Enterprise - Part#: JL085A#ABA Contract Name: Open Market Contract #: Open Market	2	\$388.00	\$776.00
3 HPE Aruba - 50GBase direct attach cable - SFP56 to SFP56 - 65 cm - for HPE Aruba 6300, 6405, 6405 48, 6405 96, 6410; CX 8360 Hewlett Packard Enterprise - Part#: R0M46A Contract Name: Open Market Contract #: Open Market	2	\$251.00	\$502.00
4 HPE Aruba 6200F 48G Class4 PoE 4SFP+ 370W Switch - Switch - Max. Stacking Distance 10 kms - L3 - managed - 48 x 10/100/1000 (PoE+) + 4 x 1 Gigabit / 10 Gigabit SFP+ (uplink) - front and side to back - rack-mountable - PoE+ (370 W) - BTO Hewlett Packard Enterprise - Part#: JL727B#ABA Contract Name: Open Market Contract #: Open Market	20	\$5,587.00	\$111,740.00
5 HPE Aruba Direct Attach Copper Cable - 10GBase direct attach cable - SFP+ to SFP+ - 1 m - for HPE Aruba 2540 48, 2930F 24, 2930M 24, 6200F 12, 6200M 24, 83XX; CX 10000, 6405 v2, 8360 Hewlett Packard Enterprise - Part#: J9281D Contract Name: Open Market Contract #: Open Market	18	\$89.00	\$1,602.00
6 HPE Aruba Direct Attach Copper Cable - 10GBase direct attach cable - SFP+ (M) to SFP+ (M) - 3 m - twinaxial - passive - for HPE Aruba 2540 48, 2930F 24, 2930M 24, 6200F 12, 6200M 24, 83XX; CX 10000, 6405 v2, 8360	2	\$116.00	\$232.00

Hewlett Packard Enterprise - Part#: J9283D  
Contract Name: Open Market  
Contract #: Open Market

7	HPE Aruba Central Foundation - subscription license (3 years) Hewlett Packard Enterprise - Part#: Q9Y74AAE Contract Name: Open Market Contract #: Open Market	20	\$532.00	\$10,640.00
8	HPE Aruba Central Foundation - Subscription license (3 years) - 1 switch (48 ports) - hosted - ESD - for HPE Aruba 3810M 16SFP+, 3810M 24G, 3810M 24SFP+, 3810M 40G, 3810M 48G, 6300F, 6300M Hewlett Packard Enterprise - Part#: Q9Y79AAE Contract Name: Open Market Contract #: Open Market	2	\$1,056.00	\$2,112.00
9	HPE Aruba Central Foundation - Subscription license (5 years) - 1 switch (24 ports) - hosted - ESD - for HPE Aruba 2930F 12, 2930F 48, 2930F 8G, 2930M 24, 2930M 40, 2930M 48, 6200F 24, 6200F 48 Hewlett Packard Enterprise - Part#: Q9Y75AAE Contract Name: Open Market Contract #: Open Market	20	\$839.00	\$16,780.00
10	HPE Aruba Central Foundation - Subscription license (5 years) - 1 switch (48 ports) - hosted - ESD - for HPE Aruba 3810M 16SFP+, 3810M 24G, 3810M 24SFP+, 3810M 40G, 3810M 48G, 6300F, 6300M Hewlett Packard Enterprise - Part#: Q9Y80AAE Contract Name: Open Market Contract #: Open Market	2	\$1,663.00	\$3,326.00
			Total	\$173,232.00

#### Additional Comments

Please Note: Hewlett Packard Enterprise has a zero returns policy on custom build machines. For these products, orders are non-cancellable and non-returnable from point of order.

SHI SPIN: #143012572

SHI-GS SPIN (For Texas customers ONLY): #143028315

For E-rate SPI orders, applicant shall be responsible for payment of any outstanding or ineligible costs if USAC rejects reimbursement claim in whole or in part.

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.  
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

*The products offered under this proposal are Open Market and resold in accordance with the terms and conditions at [SHI Online Customer Resale Terms and Conditions](#).*

The Brooklyn Public Schools

119 Gorman Road  
Brooklyn, CT 06234  
Phone: (860) 774-9732  
Fax: (860) 774-6938

Patricia L. Buell  
Superintendent  
[buell@brooklynschools.org](mailto:buell@brooklynschools.org)

March 20, 2024

Capital Funding Committee  
PO Box 356  
Brooklyn, CT 06234

RE: Capital Improvement Requests 2024-2025

Dear Capital Funding Committee Members,

Please find attached the 2024-2025 Brooklyn Public Schools Capital Improvement Requests along with supporting documentation. We look forward to sharing the reasons and quotes for these projects.

I would like to draw your attention to the current requests:

- Network Infrastructure
- BES Freezer/Cooler Replacement
- Controls Update
- Sidewalk Request of Additional Funds

I would also like you to be aware of the projected request for funding to apply for HVAC grant funding through DAS. This will require a commitment by the Town of Brooklyn to fund the project up front with approximately 70% reimbursement.

Respectfully submitted,

Patricia L. Buell  
Superintendent

Attachments: Capital Improvement Request  
Capital Funding Applications

**Town of Brooklyn**  
**Capital Funding Program**

To be considered for funding through the Capital Funding Program, please complete the application by providing a narrative summary of your proposal and describing how your proposal best meets the funding criteria of the program. For additional information regarding program criteria, please view the Capital Funding Program Guidelines.

Providing back-up material, or financial analysis to support your application is encouraged.

---

Applicant Name: Brooklyn Public Schools

Capital Funding Request: **BES Kitchen Freezer/Cooler Unit Replacement**  
Estimate \$18,000

I have read the program guidelines and acknowledge that the Town of Brooklyn reserves the right to delay, suspend or rescind any funding due to a material change in the financial condition or outlook for the Town And that no recommendation for funding will be considered or construed as an entitlement by the applicant.

Signed: P. Buell Date: February 2024

---

1. Proposal Summary: Please describe the nature of and reason for the capital request and summarize how this expenditure will provide some benefit to the Town of Brooklyn.

**Replacing the old existing Freezer and Cooler units for the Elementary School Kitchen.**

2. Good Standing: To the best of your knowledge, are you, as the applicant, in good standing with regulatory agencies/boards, an ethics board, or creditors? If you answer "NO" to any of these items, please elaborate.

**BPS is in good standing.**

3. Readiness to Proceed: Please describe the timetable for fulfilling your proposal. Are you able to proceed immediately or will you require lead time, a bidding period or a commitment of other funding prior to you executing your proposal?

**At this time there would require a lead time for getting the materials needed.**

4. Applicant Capacity: Please describe your experience and the experience of the Board or individuals that will help you to accomplish your proposal. Has there been successful experience in a proposal of scale and complexity?

**Oversight of projects will be done by the Director of Facilities**

5. Demonstration of Need: Please describe the need(s) fulfilled by your proposal. If possible, please demonstrate or quantify what need or needs have been unmet to date.

**There have been many costly breakdowns for both units. The refrigerant used is out of date, costly, and bad for the environment.**

As a guide, please consider the following questions: Will this funding satisfy the replacement of something currently being done? Will this funding help to alleviate some present exposure to the Town? Will this funding make some other equipment, entity or funding obsolete?

**This project has been considered for multiple years and needs to be completed due to liability of freezer breaking during the year.**

6. Site Factors: For proposals which involve real estate, the purchase and / or improvement of real estate, or the location of a particular item, please demonstrate that the item or items:

- a) will be in a strategic or quality location; **NA**
- b) obtained with the expenditure is / will be appropriate for its location. Please consider the following questions: Is it appropriate for the environment in which it will be located? Will it be necessary to have some proximity to services or distances from neighborhoods? **NA**

7. Project Costs: Please demonstrate the costs associated with project and the manner in which they have been compiled. Please consider the following questions: Are the costs for the proposal supported by quotations of bids? Does a contract already exist for the service of item? When will the most reliable costs be received? Have consultants been available to evaluate these costs?

**The cost has not been supported yet. Waiting on the estimate.**

8. Financial Analysis: Please outline a basic financial analysis that should include the a) method of payment; b) estimate cost vs. benefit; and c) cost of operation.

**The method of payment would be a final payment when work is completed.**

9. Leveraging / Cost Effectiveness: Proposals that require the least amount of scarce resources would be desirable. Will outside subsidies, grants, fundraising, or other funding be leveraged with Town funding for this proposal? If so, please identify the total cost of the proposal less these other sources of funding to identify the amount being requested. If grant funding is

available for the acquisition, the applicant should attach a copy of the completed grant application and detail past experience and success in obtaining like grants.

**TBD**

10. Community Impact: Please explain how this capital funding would result in a positive community impact.

**The units would run more efficiently cutting costs, and would be better for the environment in the case of a breakdown.**



#4

**Town of Brooklyn**  
**Capital Funding Program**

To be considered for funding through the Capital Funding Program, please complete the application by providing a narrative summary of your proposal and describing how your proposal best meets the funding criteria of the program. For additional information regarding program criteria, please view the Capital Funding Program Guidelines.

Providing back-up material, or financial analysis to support your application is encouraged.

---

Applicant Name: Brooklyn Public Schools

Capital Funding Request: **Siemens Controls Upgrade**

I have read the program guidelines and acknowledge that the Town of Brooklyn reserves the right to delay, suspend or rescind any funding due to a material change in the financial condition or outlook for the Town And that no recommendation for funding will be considered or construed as an entitlement by the applicant.

Signed: P. Buell Date: February 2024

---

1. Proposal Summary: Please describe the nature of and reason for the capital request and summarize how this expenditure will provide some benefit to the Town of Brooklyn.

**The Preschool/Kindergarten wing needs to have out of date controls replaced and upgraded with Siemens, as well as bringing it into the front end of the HVAC control program.**

2. Good Standing: To the best of your knowledge, are you, as the applicant, in good standing with regulatory agencies/boards, an ethics board, or creditors? If you answer "NO" to any of these items, please elaborate.

**BPS is in good standing.**

3. Readiness to Proceed: Please describe the timetable for fulfilling your proposal. Are you able to proceed immediately or will you require lead time, a bidding period or a commitment of other funding prior to you executing your proposal?

**The process would be able to proceed immediately.**

4. Applicant Capacity: Please describe your experience and the experience of the Board or individuals that will help you to accomplish your proposal. Has there been successful experience in a proposal of scale and complexity?

5. Demonstration of Need: Please describe the need(s) fulfilled by your proposal. If possible, please demonstrate or quantify what need or needs have been unmet to date.

**This will fully control the heating and cooling in that section of the building, wasting less energy. It will also save time by eliminating the need to manually adjust valves and settings by getting the system online.**

6. Site Factors: For proposals which involve real estate, the purchase and / or improvement of real estate, or the location of a particular item, please demonstrate that the item or items:

- a) will be in a strategic or quality location;
- b) obtained with the expenditure is / will be appropriate for its location. Please consider the following questions: Is it appropriate for the environment in which it will be located? Will it be necessary to have some proximity to services or distances from neighborhoods?

7. Project Costs: Please demonstrate the costs associated with project and the manner in which they have been compiled. Please consider the following questions: Are the costs for the proposal supported by quotations of bids? Does a contract already exist for the service of item? When will the most reliable costs be received? Have consultants been available to evaluate these costs?

**The cost of the proposal has been supported by a quote from the qualified Sieman's control company : Harry Grodsky & Co., Inc. We are currently under contract with them for HVAC Maintenance and Controls.**

8. Financial Analysis: Please outline a basic financial analysis that should include the a) method of payment; b) estimate cost vs. benefit; and c) cost of operation.

As a guide, please consider the following questions: Will this funding satisfy the replacement of something currently being done? Will this funding help to alleviate some present exposure to the Town? Will this funding make some other equipment, entity or funding obsolete?

**This should be a one time cost. The benefit will be in the form of energy savings for both heating and cooling.**

9. Leveraging / Cost Effectiveness: Proposals that require the least amount of scarce resources would be desirable. Will outside subsidies, grants, fundraising, or other funding be leveraged with Town funding for this proposal? If so, please identify the total cost of the proposal less these other sources of funding to identify the amount being requested. If grant funding is available for the acquisition, the applicant should attach a copy of the completed grant application and detail past experience and success in obtaining like grants.

**TBD**

10. Community Impact: Please explain how this capital funding would result in a positive community impact.

**As stated before, energy savings would be the greatest benefit, saving money for the district as time goes on. Students and staff would also benefit from this project because they would be comfortable at any time of year with the system working as it should.**



Harry Grotsky & Co., Inc.  
201 Hammer Mill Road  
Rocky Hill, CT 06067

**Date:** February 21, 2024

**Submitted to:**

Brooklyn Public Schools  
Early Childhood Development Area  
Attn: Craig Barrette

Page 1 of 2

**Scope of Work & Quotation: Brooklyn Schools Preschool and Kindergarten Wing**

Provide application engineering, supervision, coordination, controls, control system installation, control wiring, programming, operational checkout of controls and 1-year warranty for the upgrade of 13 legacy VAV box controls and connect to the Siemens EMS as follows:

- Upgrade 13) legacy non supported problematic VAV box Trend controls with Siemens DXR controls.
- Enter the current VAV box min & max CFMs.
- Pull new controls into the Brooklyn Schools Siemens user interface including point assignments and graphics.

**Not included in the scope**

- Tax on labor.
- Any cutting, patching or painting of walls.
- Replacement of mechanical equipment
- Draining, filling, purging, or venting of the hydronic system
- Power wiring
- Air balancing
- Any work associated with the VAV AHU that serves these 13 VAV boxes.



**PRICING:**

**Amount: \$36,400 if approved by May 1<sup>st</sup>, 2024,**

**Initial:** \_\_\_\_\_

**Amount: \$38,250 if approved after May 1<sup>st</sup>, 2024**

**Initial:** \_\_\_\_\_

**Date:** February 21, 2024. Quotation is valid for 30 days

**Submitted by Joe Conti**

Energy Solutions/Controls Operations Manager  
Cell: 413.426.5888  
jconti@grodsky.com  
Harry Grodsky & Co., Inc.  
*Mechanical Contractors, Engineers & Service Providers Since 1918*  
grodsky.com | [LinkedIn](#)

**THIS PROPOSAL IS HEREBY ACCEPTED:**

\_\_\_\_\_  
(Purchaser Sign)

**Harry Grodsky & Co., Inc.**

**By:** (Print name) \_\_\_\_\_

**Title** \_\_\_\_\_

**For Grodsky** \_\_\_\_\_

**Date** \_\_\_\_\_

**Joe Conti**  
**Energy Solutions / Controls Operations Manager**

**Purchase Order #** \_\_\_\_\_

By accepting this Proposal, **Brooklyn Public Schools** (Customer) agrees to pay Grodsky per AIA documents submitted. Payment terms are net 30 days. Initial invoice will be generated at the date / time of contract execution. If Contractor fails to pay in a reasonable timeframe, Grodsky retains the right to charge interest at a rate of 12% annually. If legal action is necessary to collect quoted amount, Contractor agrees to pay any legal fees incurred by Grodsky.

\*Please sign and return to Grodsky via scan & email. A fully executed copy shall be returned to purchaser.

**CONFIDENTIALITY NOTICE:** This quotation and the information contained herein and attachments hereto are legally privileged and confidential information intended only for the use of the individual or entity named above. If the reader of this is not the intended recipient, you are hereby notified that any forwarding, dissemination, distribution or copying of this quotation and/or its attachments, or the taking of any action in reliance on the contents thereof is strictly prohibited. If you have received this in error, please immediately notify the sender and destroy any tangible manifestation thereof. Thank you.

**Town of Brooklyn**  
**Capital Funding Program**

To be considered for funding through the Capital Funding Program, please complete the application by providing a narrative summary of your proposal and describing how your proposal best meets the funding criteria of the program. For additional information regarding program criteria, please view the Capital Funding Program Guidelines.

Providing back-up material, or financial analysis to support your application is encouraged.

---

Applicant Name: Brooklyn Public Schools

Capital Funding Request: **Sidewalk Installment for BES and BMS**  
**Estimate to complete the work: \$15,000**

I have read the program guidelines and acknowledge that the Town of Brooklyn reserves the right to delay, suspend or rescind any funding due to a material change in the financial condition or outlook for the Town And that no recommendation for funding will be considered or construed as an entitlement by the applicant.

Signed: P. Buell Date: February 2024

---

1. Proposal Summary: Please describe the nature of and reason for the capital request and summarize how this expenditure will provide some benefit to the Town of Brooklyn.

**The sidewalks would ensure the safe exit from vehicles for dropoff behind the Elementary School as well as the back of the Middle School. They would speed up the dropoff as well as time it takes to enter into the buildings.**

2. Good Standing: To the best of your knowledge, are you, as the applicant, in good standing with regulatory agencies/boards, an ethics board, or creditors? If you answer "NO" to any of these items, please elaborate.

**BPS is in good standing.**

3. Readiness to Proceed: Please describe the timetable for fulfilling your proposal. Are you able to proceed immediately or will you require lead time, a bidding period or a commitment of other funding prior to you executing your proposal?

**At this time there would need to be a bidding period.**

4. Applicant Capacity: Please describe your experience and the experience of the Board or individuals that will help you to accomplish your proposal. Has there been successful experience in a proposal of scale and complexity?

5. Demonstration of Need: Please describe the need(s) fulfilled by your proposal. If possible, please demonstrate or quantify what need or needs have been unmet to date.

**There has been a need for a safe and efficient way to get students out of their vehicles and into the school buildings. The current process is lengthy.**

As a guide, please consider the following questions: Will this funding satisfy the replacement of something currently being done? Will this funding help to alleviate some present exposure to the Town? Will this funding make some other equipment, entity or funding obsolete?

6. Site Factors: For proposals which involve real estate, the purchase and / or improvement or real estate, or the location of a particular item, please demonstrate that the item or items:

- a) will be in a strategic or quality location;
- b) obtained with the expenditure is / will be appropriate for its location. Please consider the following questions: Is it appropriate for the environment in which it will be located? Will it be necessary to have some proximity to services or distances from neighborhoods?

7. Project Costs: Please demonstrate the costs associated with project and the manner in which they have been compiled. Please consider the following questions: Are the costs for the proposal supported by quotations of bids? Does a contract already exist for the service of item? When will the most reliable costs be received? Have consultants been available to evaluate these costs?

**At this point one quote has been given.**

8. Financial Analysis: Please outline a basic financial analysis that should include the a) method of payment; b) estimate cost vs. benefit; and c) cost of operation.

**The method of payment would be Capital Funding.**

9. Leveraging / Cost Effectiveness: Proposals that require the least amount of scarce resources would be desirable. Will outside subsidies, grants, fundraising, or other funding be leveraged with Town funding for this proposal? If so, please identify the total cost of the proposal less these other sources of funding to identify the amount being requested. If grant funding is available for the acquisition, the applicant should attach a copy of the completed grant application and detail past experience and success in obtaining like grants.

**This funding would include the money that was allotted from the last fiscal year.**

10. Community Impact: Please explain how this capital funding would result in a positive community impact.

**This project would enable parents to have more peace of mind that their children would be able to exit their vehicles directly onto a safe sidewalk that would enable them to enter the buildings in a timely manner.**